CALIFORNIA INFRASTRUCTURE AND ECONOMIC-**DEVELOPMENT BANK-**

Policies and Procedures for Conduit Revenue BondBonds Financingfor Economic Development Facilities-

Note: AllUnless defined specifically herein, all words and terms with their initial letters capitalized termsshall have the same meaning as contained in Government Code Section 63000 et seq. Government Code Section 63010.

I. **Eligible Projects-**

A. Eligible projects include real and personal property, structures, buildings, equipment, and supporting components thereof that are used to provide industrial, recreational, research, commercial, utility, or service enterprise facilities, community, educational, cultural, or social welfare facilities and any parts or combinations thereof, and all facilities or infrastructure necessary or desirable in connection therewith, including provision for working capital, but shall not include any housing.

A. Eligible projects are one or more Economic Development Facilities, or any part thereof.

It is the policy of the California Infrastructure and Economic Development Bank A.B. ("IBank") to avoid the duplication, inefficiency, market confusion, and poor public policy outcomes that would result from State of California conduit revenue bond issuers competing to issue bonds to finance the same project or similar projects. -In recognition of this policy:-

The Infrastructure Bank

- 1. IBank may issue bonds to finance an economic development facilityEconomic Development Facility project that is statutorily authorized to be financed through bonds issued by another State of California conduit revenue bond issuer if the project or a portion thereof has been previously financed by bonds issued by the Infrastructure BankIBank or a predecessor of the Infrastructure BankIBank (as of the date of the adoption of this policy. the former California Economic Development Financing Authority), and the proposed financing includes a refunding of those bonds or to otherwise finance the previously financed project. -
- 2. Upon receipt of an application or inquiry from a potential applicant for financing of an economic development facility project that Infrastructure BankIBank staff has reason to believe is statutorily authorized to be financed by bondsor issued by another State conduit revenue bond issuer, and which does not fall within the scope of subparagraph 1. _above, the Infrastructure BankIBank Executive Director shall contact the Executive Director of the other State conduit revenue bond issuer to discuss which issuer is the most appropriate to issue bonds to finance the project. -Following that discussion, and after taking into consideration the information shared by the Executive 1

Director of the other State conduit revenue bond issuer, the Executive Director of the Infrastructure BankIBank shall determine whether to recommend the issuance of bonds for such economic development project to the Infrastructure BankIBank Board of Directors- (the "Board").

3. In reaching the determination under sub-paragraphsubparagraph 2. above, the Executive Director shall consider: -

Updated August 24, 2010

- a. If either the Infrastructure Bank<u>IBank</u> or the other State conduit revenue <u>bondbonds</u> issuer is statutorily authorized to finance only a portion of the proposed project; which issuer is statutorily authorized to finance the greater portion of the proposed project.-?
- a.b. Whether the project is of a type previously financed by either the Infrastructure BankIBank or the other State conduit revenue bond issuer (i.e., whether Infrastructure BankIBank staff or staff of the other State conduit revenue bond issuer has developed experience and expertise in assessing and advising on a similar project or projects).-
- b.c. The staffing capacity of the Infrastructure Bank<u>IBank</u> and the other State conduit revenue bond issuer, and the respective experience of available staff to effectively and efficiently assess and advise on the project.-

The Executive Director shall inform the Board of Directors when a project is recommended for financing by Infrastructure BankIBank staff pursuant to this Section I.B.-

B.C. The Infrastructure Bank's normal[Bank's standard policy will be to issue publicly offered Bonds which willonly where such Bonds bear a longtermlong-term rating of at least an "A3a "Baa3" from Moody's Investors Service (("Moody's),-"), and/or and "A "BBB-" from Standard & Poor's (("S&P)"), or Fitch Ratings, Inc. (("Fitch),"), and/or a short-term rating of at least a "VMIG 43" or "P-43" from Moody's, or "SP-42" or "A-43" from S&P, or "F4F3" from Fitch, based either on the credit of the Participating Partyapplicant or on a credit enhancement from a bank, insurance company, or other guarantor acceptable to IBank ("the Infrastructure Bank. The Infrastructure BankMinimum Rating Policy"). Each rating on the Bonds must meet the Minimum Rating Policy for IBank to issue publicly offered Bonds. If the ratings on the bonds fall below the Minimum Rating Policy after issuance, subsequent transfers shall be subject to the limitations of Section I.D., below. IBank Board may consider a waiver of the minimum rating requirementMinimum Rating Policy based on special circumstances, or a waiver pursuant to subsection D.–

C.D. When the Infrastructure BankIBank Board agrees to waive the requirement for a credit rating stated in paragraph (C),... the Participating Partyapplicant will be required to use a private placement or limited underwritten offering, subject to the following additional conditions:-

- <u>1.</u> Sophisticated Investor. -The investor(s) will be required to sign a "sophisticated investor" letter acceptable to the Infrastructure Bank. IBank. Each investor must be a qualified institutional buyer ("QIB") within the meaning of S.E.C. Rule 144A₇ or an equivalent sophisticatedaccredited investor with a demonstrated understanding("AI") within the meanings of the risks associated with the municipal market, acceptable to the Infrastructure Bank. Code of Federal Regulations, Section 230.501(a)(1), (2), (3), (7), (8), (9), or (12). There is no minimum or maximum number of investors for any private placement or limited underwritten offering.
- 1-2.Resale Limitations. <u>Resales will be subject to paragraphs I.D.1. and I.D.3. unless</u> the Minimum Rating Policy is met for each rating on the Bonds. Depending on the circumstances of the proposed sale, the <u>Infrastructure Bank[Bank</u> may require <u>additional</u> conditions for the resale of the Bonds after initial issuance.-
- 3. Minimum Denomination. The Infrastructure BankIBank will require a minimum bondbonds denomination of at least \$100,000 on private placements and/or limited underwritten offerings; denominations may be higher depending on the circumstances of the sale. -

II. Application Content-

A. A. Inducement Resolutions. A Participating Party wishing the Infrastructure Bank to adopt a resolution An applicant seeking IBank's adoption of preliminary an official intent pursuant to Treasury Regulation Sections 1.150-2(d), (e) (an "Inducement Resolution" if adopted by the Board and an "Inducement Certificate" if executed by IBank's Executive Director pursuant to his or her delegated authority) in connection with the issuance of conduit revenue bonds Bonds, shall submit a completed project application as provided in II.B. below or along with a draft Inducement Resolution. IBank staff may submit a pre-convert any draft Inducement Resolution to an Inducement Certificate. The application that includes shall be on the following information: form prepared by IBank's staff and posted on IBank's website at https://ibank.ca.gov/bonds/bond-applications-documents/. IBank staff may from time to time modify the application form. Any such modification shall be posted on IBank's website.

_Description of Participating Party's business or mission and objectives;-

- 1. Description, purpose and location of project;
- 2. Amount of financing requested;
- 3. Proposed sources and uses of funds for the project;
- 4. Description of whether the project involves a relocation from another Californialocation. If yes, explain the reasons for the relocation;
- 5. Description of public benefits of the project;
- Name, address, telephone number, fax number, and e-mail address of proposed bondcounsel, underwriter/private placement agent, financial advisor, and creditenhancement provider.

 Attachments: highest level of financial statements available for the past three years; and non-refundable application fee for \$1,500 made payable to the California-Infrastructure and Economic Development Bank.

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B. Bond Issuance Resolutions. A Participating Party wishing the Infrastructure Bank to adoptAn applicant seeking IBank's adoption of a final-resolution authorizing the saleissuance of Bonds for a projectbonds, shall submit, either individually or shall have submitted—in connection with the application seeking_adoption of a resolution of preliminary intent, an Inducement Resolution/Certificate, a completed project-application that includes the following information: on the form prepared by IBank's staff and posted on IBank's website at https://ibank.ca.gov/bonds/bond-applications-documents/. IBank staff may from time to time modify the application form. Any such modification shall be posted on IBank's website.

B.

1. Name, address, and legal structure of the Participating Party;

- <u>2.</u> Name, address, telephone number, fax number, and e-mail address of the principal contact person for the application;
- 2. Names of officers of the Participating Party;
- 3. History and description of the Participating Party;
- 4. Location of project to be financed;
- 5. Present or proposed owner of the project site, including name and address of legalowner and terms and nature of occupancy;
- 6. Description of the purpose and functions of the project to be financed;-
- 7. Description of whether the project involves a relocation from another Californialocation. If yes, describe why the relocation is necessary;
- 8. Amount of financing requested;
- 9. Summary of the estimated cost of the project, including a sources and uses statement;

4

- 10. Amount of other public and private funds leveraged by the Bond financing;
- 11. Comprehensive summary of all public benefits of the project;-
- 12. Description of any past, present or potential controversy connected with the project or the financing.-
- 13. Description of the structure and type of the proposed financing, including whetherit is fixed or variable rate, the expected maturity of the proposed debt, description of the credit enhancement, and the issue type such as public offering or privateplacement;-
- 14. Expected credit rating;
- 15. Proposed date for bond issuance;
- 16. Name, address, telephone number, fax number, and e-mail address of all proposedfinance team members, including bond counsel, underwriter/private placementagent, underwriter/private placement counsel, remarketing agent, financialadvisor, Participating Party counsel, credit enhancement provider, trustee, andother participants.
- 17. Any other information required by the California Debt Limit Allocation-Committee, or any other entity whose approval is needed to issue the Bonds.
- 18. A senior organization official with primary responsibility for financing the projectmust sign the following certification: "The undersigned hereby certifies that I amauthorized to execute this application on behalf of the [Participating Party] and that to the best of my knowledge, the application, including all exhibits andattachments, is complete, true, and accurate."
- 19. Attachments: commitment letter for credit enhancement, if available; highestlevel of financial statements available for the past three years, if not previouslysubmitted; and non-refundable application fee for \$1,500 made payable to the California Infrastructure and Economic Development Bank, if not previouslysubmitted.

A. **Inducement Resolutions**. A Participating Party must submit one original and twoeopies of a pre-application or project application not later than 4:00 P.M. on the 15thcalendar day preceding the date of the meeting at which a Participating Party wishesthe Infrastructure Bank to adopt an inducement resolution.—

Infrastructure Bank staff shall fax a letter to the Participating Party within two businessdays of receiving the pre-application indicating whether it is complete. If the preapplication is complete, the letter shall state that the adoption of an inducementresolution will be placed on the agenda for the next Infrastructure Bank meeting.

III. Application Process

A. Inducement Resolution/Certificate. An applicant must submit one original signed copy of the application along with a draft of the Inducement Resolution to IBank no later than the application deadline for the relevant Board meeting date set forth in the conduit

5

Updated August 24, 2010<u>February 24, 2021</u>

bond Board meeting deadlines shown on https://ibank.ca.gov/board/board-meetingdeadlines-2020/ ("Board Meeting Deadlines"), to BondUnit@IBank.CA.GOV. The Board Meeting Deadlines are prepared by IBank's staff. IBank staff may from time to time modify the Board Meeting Deadlines. Any such modifications shall be posted on IBank's website.

IBank staff shall advise the applicant whether the application is complete within five business days of receipt. For completed applications, the Executive Director in his or her discretion will determine whether to consider execution of an Inducement Certificate pursuant to his/her delegated authority, if any then exists, or to present an Inducement Resolution to the Board for approval. Upon adoption of an Inducement Resolution/execution of an Inducement Certificate, the applicant may proceed with the Section III.B below, provided that the applicant has (1) successfully obtained any necessary approval from the California Debt Limit Allocation Committee or its successor(s) ("CDLAC"), (2) submitted to IBank copy of the executed CDLAC resolution for the Economic Development Facility to be financed, and (3) submitted to IBank a first draft of the Bond documents as discussed on Section III.B.

If the application is not complete, the communication If the pre-application is not complete, the letter shall specify the deficiencies and provide the Participating Partyapplicant with one business day in which to correct the deficiencies. -If the required information is received within one business day,

Infrastructure BankIBank staff shall promptly notify the Participating Party that the adoption of an inducement resolution will be placed on the agenda for the next Infrastructure Bank meeting. applicant. If the required information is not received within one business day, Infrastructure BankIBank staff shall fax a letter tonotify the Participating Party statingapplicant that the preapplication application is still incomplete and willmay not be placed on the agenda for the next Infrastructure Bank meeting. A Participating Partyconsidered. The applicant may submit another a correctedion of initial pre-application for consideration at a subsequent Infrastructure BankIBank meeting. within the application submission time frame set forth in the Board Meeting Deadlines.

Prior to the adoption of an inducement resolution, Infrastructure Bank staff shall notify the city manager, county administrator or other appropriate local official where a project is located, of the receipt of an application for financing and the date of themeeting at which an inducement resolution is to be considered.

B. Final Resolutions. <u>A Participating Party</u>An applicant must submit one original and two copiesa copy of a project the application not along with the first draft of Bond documents no later than 4:00 P.M. on the 30th calendar day preceding the date of the meeting at which a Participating Party wishes the Infrastructure Bank to adopt a the date set forth in the Board Meeting Deadlines for the relevant Board Meeting. A substantially final version of the Bond documents must be submitted on or prior to the due date set forth in the Board Meeting Deadlines (see "Deadline to Submit: Substantially Final Version of Bond Documents" column). IBank staff shall advise the Applicant whether an application is complete within two-five business days of receiving the project application indicating

6

whether it is complete. If the application is complete, the letter shall state that the adoption of a final resolution will be placed on the agenda for the next Infrastructure Bank meeting. <u>receipt.</u>

Applications will be reviewed in the order they were received by IBank staff. IBank staff will attempt to present the applicant's request at the Board meeting selected by the applicant; however, timing and other considerations may not permit consideration at the Board meeting requested and IBank staff may elect to schedule the matter for an alternate Board meeting.

If the application is not complete, the letter<u>IBank's staff's communication</u> shall specify the deficiencies and provide<u>allow</u> the <u>Participating Party withapplicant</u> four business days in which to correct the deficiencies. -If the required information is received within four business days, <u>Infrastructure Bank</u> and the project meets IBank's public interest criteria set forth herein, IBank staff shall, subject to the immediately preceding paragraph, promptly notify the <u>Participating Partyapplicant</u> that the adoption of a final resolution<u>matter</u> will be placed on the agenda for the <u>next Infrastructure Bankrequested</u> <u>IBank Board</u> meeting. -If the required information is not received within four business days, <u>Infrastructure BankIBank</u> staff shall <u>faxsend</u> a <u>lettercommunication via e-mail</u> to the <u>Participating Partyapplicant</u> stating that the application is still incomplete and <u>willmay</u> not be placed on the agenda for the <u>next Infrastructure Bankselected Board</u> meeting. <u>A Participating PartyThe applicant</u> may submit another-correction of the prior project application for consideration at a subsequent <u>Infrastructure BankBoard</u> meeting.

Prior to submitting a matter to the Board, the governing body of the applicant shall have adopted a resolution authorizing the proposed financing. A copy of such executed resolution shall be submitted to IBank prior to the Board Meeting in which the matter will be considered.

- C. Inclusion of an itema matter on the <u>Board meeting</u> agenda means that it <u>willis intended</u> to be considered by the <u>Infrastructure BankBoard</u> at the agendized meeting; it does not necessarily mean that the <u>Infrastructure Bank will adopt the requested resolution. Board</u> will approve the matter or that the Board meeting will occur as scheduled in the agenda.
- D. If an IBank Board approved Bonds transaction is not completed prior to the date indicated in the operative Board resolution, the applicant may submit an application to request an extension ("Extension Request"). The Extension Request must be submitted to BondUnit@IBank.CA.GOV by the application deadline set forth in the Board Meeting Deadlines applicable to the Board Meeting immediately prior to the resolution expiration date. Submission of an Extension Request constitutes a renewed application and will require payment of an application fee. The Extension Request shall be on the application prepared by IBank's staff. To obtain the Extension Request application, the applicant must contact BondUnit@IBank.CA.GOV. IBank staff may from time to time modify the Extension Request application.

7

Updated August 24, 2010<u>February 24, 2021</u>

IV. Public Hearing

A. For federally tax-exempt Bonds that are subject to Section 147(f) of the Internal Revenue Code of 1986, as amended ("Section 147(f)"), the required hearing must be completed prior to the Board meeting at which the applicant's matter is to be considered.

V. <u>Relocation</u>

- A. In general, IBank will not issue Bonds to facilitate that directly cause the relocation of a project from one jurisdiction of the stateState to another without substantial justification. The Infrastructure BankIBank will carefully weigh the overall public benefits createdassociated with the relocation against the detriment to the community from which the project is relocated. -
- A. Participating Parties that are relocating must describe, in their application, their efforts to work with the current community before abandoning the facility. The Participating Party should provide a timely notice to the city or county losing a facility of its intent to move, so that the jurisdiction will have time to initiate efforts to replace the jobs lost. An acknowledgment of the relocation from the city or county being vacated will also be requested.
- B. <u>Applications submitted in connection with project relocations must describe any</u> community outreach efforts, including outreach efforts to local governments, community organizations, and surrounding businesses.

VI. Public Interest Criteria-

- A. No Bonds shall be issued by the Infrastructure Bank<u>IBank</u> unless the Infrastructure Bank<u>IBank staff</u> shall have first determined that the financing meets the following public interest criteria: -
 - 1. The financing is for a project or a use in the State of California-;
 - The Participating PartyApplicant is capable of meeting obligations incurred under relevant agreements relating to the Bonds issued by the Bank. IBank;
 - Payments to be made under applicable financing documents are adequate to pay the current expenses of the Bank<u>IBank</u> in connection with the financing and to make payments on the Bonds—;
 - 4. The proposed financing is appropriate for the specific project-; and
 - 5. The project is consistent with any existing local or regional comprehensive plan.

The Infrastructure Bank

B. IBank requires that any Economic Development Facility it finances or refinances through the issuance of conduit bonds benefit the public. The following represent such public benefit criteria:

8

- Industrial development bonds. Development Bonds. The issuance of bondsBonds must demonstrate clear economic benefit to the communitysurrounding the Economic Development Facility to be financed. Typically, this is shown by the creation of new jobs, and retention of existing jobs, but other economic benefits may be considered. The Participating PartyApplicant must also comply with the policies, procedures; and public interest criteria of the California Debt Limit Allocation Committee. CDLAC.
- 501(c)(3)bonds. Projects Bonds. Economic Development Facilities financed or refinanced by IBank's issuance of 501 (c)(3) conduit bonds, must provide clear evidence of a defined-clearly benefit the public-benefit, such as. Public benefits include the provision of additional, or continuation of existing, services, the provision of additional, or continuation of existing, educational, scientific, social, or cultural resources to the community surrounding the Economic Development Facility or the State, or the creation or retention of jobs. -
- 3. Exempt Facility Bonds. Economic Development Facilities financed or refinanced by IBank's issuance of conduit exempt facility bonds. Project must show clear must clearly benefit the public. Public benefits include economic, or environmental or other public benefits improvements to the State or the community surrounding the Economic Development Facility, such as increased local revenues, improvements to infrastructure, expansion of the State or local economy, job creation or retention, or other specific local goals and objectives.-
- Public jurisdiction. Projects <u>Agency Revenue Bonds for Economic</u> <u>Development Facilities</u>. Economic Development Facilities financed or refinanced by IBank's issuance of public agency revenue conduit bonds must demonstrate an enhancement of the infrastructure_τ or the <u>enhancement or</u> <u>continuation of the</u> economic, social, or cultural quality of life for residents in the community <u>surrounding the Economic Development Facility</u> or the State.-

A. Bonds which refund previously issued Bonds will not be subject to the supplementalpublic interest criteria listed in paragraph (B) above.

VII. Contractor Certification-

- A. Any <u>Participating Partyapplicant</u> that utilizes bond proceeds for construction purposes, shall certify that <u>all</u> the <u>general</u> contractors are properly licensed by the <u>Contractors' State</u> <u>License Board</u>. <u>Contractors' State License Board</u>.
- B. All public works projects shall comply with Chapter 1 (commencing with Section 1720) of Part 7 of Division 2 of the Labor Code. Chapter 1 (commencing with Section 1720) of Part 7 of Division 2 of the Labor Code.

9

VIII. Finance Team Approval-

A. The Infrastructure Bank

A. <u>IBank</u> shall have final approval of all finance team members, and consistent with State law, the except the selection of the underwriter(s) for a public offering transaction. The State Treasurer shall have final approval of the underwriter/placement agent. (s). The State Treasurer requires that the applicant select the underwriter(s) from the Public Finance Division's current Underwriter Pool posted on the State Treasurer's website.

IX. State Treasurer as Agent of Sale-

A. Sale of the Infrastructure Bank's bonds-Bonds for certain types of transactions shall be coordinated by the State Treasurer in accordance with Government Code Section 5702. The Treasurer shall sell the bonds within 90 days of receiving a certified copy of the final resolution authorizing the sale of bonds, unless the Board adopts a resolution extending the 90 day period.Government Code Section 5702.

X. Bonds Not a Liability of the State-

- A. Bonds issued by the Infrastructure BankIBank do not constitute a debt or liability of the State or of any political subdivisionsubdivisions thereof; other than the Infrastructure BankImited obligation of IBank or a special purpose trust, and do not constitute a pledge of the full faith and credit of the State or any of its political subdivisions, other than the Infrastructure BankImited pledge of IBank or special purpose trust to make payments from revenues received from the conduit borrower, but are payable solely from the funds provided therefor under the Act and shall be consistent with Sections 1 and 18 of Article XVI of the California Constitution.
- B. All the **bonds** shall contain on the face thereof a statement to the following effect: "Neither the full faith and credit nor the taxing power of the State of California is pledged to the payment of the principal of, **premium**, **if** any, or interest on, this bond."-

XI. Bank Indemnity-

A. Each <u>Participating Partyapplicant</u> will be required, as part of bond documentation, to provide indemnities to the Infrastructure Bank, their indemnify and defend IBank and its members, officers, agents and employees.-

XII. Other-

- The Infrastructure Bank retains the right to-
- <u>A. IBank-staff may entertain requests for exemptions or waivers to those portions of the these</u> policies and procedures not required by law. If an <u>Any such waiver or exemption or</u> waiver is requested request in regards to deadline compliance, may be granted or denied

Updated August 24, 2010<u>February</u> 24, 2021

in the discretion of the Infrastructure Bank, additional Executive Director or his or her designee. Any other waiver or exemption request will be granted or denied in the discretion of the Board. Exemption or waiver requests may increase the time may be required for IBank staff to process the application process.

B. <u>Each applicant will be required to follow the IBank's Post-Issuance Tax Compliance</u> <u>Policy for Tax-Exempt Bonds (See Appendix A).</u>

11

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